# TURNKEY PROFESSIONAL DEVELOPMENT



## TOP-RATED PROGRAMS FOR EVERY TENURE

Our turnkey professional development programs are customized to the needs of highperforming professionals and cover key leadership and business development competencies necessary to achieve successful, fulfilling careers. Potential training topics include:

- Becoming A Business Builder
- Communication Skills & "Owning The Room"
- Creating Personal Action Plans
- Diversity As A Competitive Advantage
- LinkedIn For Busy Professionals

- Personal Branding & Executive Presence
- Playing To Your Strengths
- Productivity & Time Management
- Thinking Like An Owner (From Day One)

## **DELIVERED BY EXPERIENCED COACHES & ADVISORS**



Precious Williams Owodunni CEO & Founder

Yale/Yale Law School Goldman Sachs Vice President Investment Banking & Private Equity Corporate Board Member

**MEET PRECIOUS** 



Rosa Maria Villagomez, JD Coach & Strategy Consultant

Stanford/St. Mary's Law School
Senior Litigation Counsel, Shell Oil Company
Head of Litigation, Eaton & Cooper Industries
Non-Profit Board Member

MEET ROSA MARIA

# SPONSORSHIP PROGRAM

# For High-Potential Professionals



## **PROGRAM OVERVIEW**

# Your Turnkey Sponsorship Program Would Include

- Training For Sponsors On Best Practices For Supporting Protégés
- Building Community Among Protégés & Sponsors During Kickoff & Mid-Year Group Trainings
- Structure & Accountability Via Periodic Check Ins And Final Report Out
- Feedback Gathering After Each Activity & Monthly Reporting To Company Leaders & Working Group

#### **Premium Enhancement:**

• StrengthsFinder Focus For Kickoff Workshop

## **ILLUSTRATIVE APPROACH**

# Quarterly Touchpoints Over 12 Months

Timing	Activity
Onboarding	Protégé Onboarding Survey
Quarter 1	Sponsor Training, Including Development Of 12-month Activity Calendar
	Sponsor/Protégé Kickoff Training Workshop
Quarter 2	Sponsor Check-In, Accountability & Support Session
Quarter 3	Sponsor/Protégé Training Workshop
Quarter 4	Sponsor/Protégé Report Out & Accountability Session

## Optional Enhancements Can Provide Additional, Individualized Support

#### **Post-Workshop Office Hours**

60-minute, come and go virtual office hour session provides access to Mountaintop Coach following a training workshop

#### **Individual Coaching Sessions**

Protégés can receive a one-on-one coaching session to discuss their goals and provide a space for individualized support

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# SMALL GROUP COACHING ACADEMY



## **PROGRAM OVERVIEW**

# Your Turnkey Small Group Coaching Academy Would Include

- Quarterly Programming To Maintain Momentum Amidst Busy Schedules
- Small Group Coaching To Foster A Sense Of Community And Promote Peer-to-Peer Knowledge Sharing
- Combination Of On-Demand Training & Coaching On Leadership & Business Development Topics
- Feedback Gathering After Each Activity & Monthly Reporting To Company Leaders & Working Group

#### **Premium Enhancement:**

- Online courses
- StrengthsFinder Focus For Kickoff Workshop

## **ILLUSTRATIVE APPROACH**

#### Quarterly Touchpoints Over 12 Months

Timing	Activity
Onboarding	Participant Onboarding Survey
Quarter 1	Kickoff Training Workshop
Quarter 2	4-Week Combination: Virtual Small Group Coaching & On-Demand Learning
Quarter 3	4-Week Combination: Virtual Small Group Coaching & On-Demand Learning
Quarter 4	Report Out & Accountability Session

## Optional Enhancements Can Provide Additional, Individualized Support

#### **Post-Workshop Office Hours**

60-minute, come and go virtual office hour session provides access to Mountaintop Coach following a training workshop

#### **Individual Coaching Sessions**

Participants can receive a one-on-one coaching session to discuss their goals and provide a space for individualized support

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# LEADERSHIP & BUSINESS DEVELOPMENT ACADEMY



## **PROGRAM OVERVIEW**

#### Your Turnkey Leadership & Bus Dev Academy Would Include

- Quarterly Programming To Maintain Momentum Amidst Busy Schedules
- Deep Dive Exploration Of Key Leadership & Business Development Topics
- Focus On Developing Cross-Selling Relationships
- Feedback Gathering After Each Activity & Monthly Reporting To Company Leaders & Working Group

#### **Premium Enhancement:**

• StrengthsFinder Focus For Kickoff Workshop

## **ILLUSTRATIVE APPROACH**

# Quarterly Touchpoints Over 12 Months

Timing	Activity
Onboarding	Participant Onboarding Survey
Quarter 1	Kickoff Training Workshop
Quarter 2	Training Workshop
Quarter 3	Training Workshop
Quarter 4	Report Out & Accountability Session

#### Optional Enhancements Can Provide Additional, Individualized Support

#### **Post-Workshop Office Hours**

60-minute, come and go virtual office hour session provides access to Mountaintop Coach following a training workshop

#### **Individual Coaching Sessions**

Participants can receive a one-on-one coaching session to discuss their goals and provide a space for individualized support

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